

PART I - SECTION C - DESCRIPTION/SPECIFICATIONS

QUALITY ENGINEERING REQUIREMENTS

The following Item, Description, and Documents are applicable to this procurement with the Additions and Exceptions noted.

ITEM: Shop Set, Welding, Trailer Mounted

DESCRIPTION: As described in the Product Engineering Requirements, Part I - Section C - Description /Specifications, including all additions and exceptions.

APPLICABLE DOCUMENTS:

Description for Purchase (DFP) 381 dated 1 March 1998 with revisions as listed on Part I - Section C of *Product Engineering Requirements*.

ADDITIONS AND EXCEPTIONS:

1. Responsibility for inspection. Unless otherwise specified in the contract, the supplier is responsible for the performance of all inspection requirements as specified herein. Except as otherwise specified in the contract, the supplier may use his own or any other facilities suitable for the performance of the inspection requirements specified herein, unless disapproved by the Government. The Government reserves the right to perform any of the inspections set forth in the specifications where such inspections are deemed necessary to assure supplies and services conform to prescribed requirements.

2. Quality conformance inspection. Quality conformance inspection shall be applied to production units being offered for acceptance under the contract. The inspection shall consist of a and b as follows and failure of any unit to pass these inspections or tests shall be cause for rejection of the unit.

- a. Product examination (para. 3.)
- b. Packaging inspection (para. 4.)

3. Product examination. The production units shall be examined to determine compliance with DFP-381 and any other specifications in the contract including any exceptions and additions noted in the Product Engineering Requirements, Part I - Section C - Description/Specifications.

4. Packaging inspection. The item shall be inspected before and after packaging to determine compliance with the preservation, packaging, packing, and marking requirements specified in Section D of the contract.

5. Sampling. Sampling for quality conformance inspection shall be in accordance with DFP-381, unless the contract specifies others, or 100% inspection is specified.

- a. The term lot or production interval size is defined as a homogeneous collection of units of product from which a representative sample is drawn and inspected 100 percent to determine conformance with applicable requirements.

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PAH. 1 - SECTION C - DESCRIPTION/SPECIFICATIONS

QUALITY ENGINEERING REQUIREMENTS (continued)

b. Homogeneity shall be considered to exist provided the inspection lot has been produced by one manufacturer, in one unchanged process, using the same materials and methods in accordance with the same drawings, specifications and their related revisions.

c. Units selected for inspection shall represent only the inspection lot from which they are drawn and shall not be construed to represent any prior or subsequent quantities presented for inspection.

6. Source control drawings. The following instructions are applicable to components identified on Source Control Drawings: The contractor shall provide a Certificate of Conformance (COC) certifying that each component offered to the government for acceptance was obtained from a vendor specified on the drawing and that each part number is as specified. A COC from the contractor or component manufacturer certifying that the component meets all design and functional requirements shall also be provided to the government by the contractor. The minimum requirements for the COC are given in Paragraph 8. Applicable document is DFP-381.

7. Certificate of Conformance. The contractor shall make the COC available to the government prior to or with the request to perform acceptance inspection approval by the government. This is in addition to, and not in lieu of, any rights of the government under this contract or law. A COC may be used as an element incident to, but not be used as the sole base, for government acceptance of contract item(s) unless so indicated in the technical documentation or contract. As a minimum, the COC shall contain the following:

a. Name of company and date.

b. Contract or purchase order number, national stock number and drawing number.

c. Complete nomenclature of the item together with lot number or other identification. The quantity in each lot or shipment shall be given.

d. A statement, as follows, certifying that the item meets all requirements of the contract:

"The undersigned, individually, and as the authorized representative of the contractor, warrants and represents that: All the information supplied above is true and accurate; the item covered by this certificate conforms to all contract requirements (including but not limited to the drawings and specifications) and this certificate is made for the purpose of including payment with the knowledge the information and certification may be used as a basis for payment."

e. Signature and title of certifying official.

PART I - SECTION C - DESCRIPTION/SPECIFICATIONS

In addition to the Item Description, Drawing(s) and/or Specification(s) listed below, Preservation/Packaging/Packing and Inspection and Acceptance documents are contained elsewhere herein (Sections D & E respectively).

PRODUCT ENGINEERING REQUIREMENTS

The following Item Description, Drawing(s) and/or Specification(s) represent minimum Government requirements and are applicable to this Procurement.

National Stock Number (NSN): 3431-01-XX-XXXX

Shop Set, Welding, Trailer Mounted

In accordance with *Description for Purchase*, DFP 381 dated 1 March 1998.

Specifications and Standards listed in this document are of the issue listed in the Department of Defense Index of Specifications and Standards (DODISS) dated 1 July 1997 and the supplement dated 1 January 1998.

PART 1 SECTION D

PACKAGING

NSN: 4940-01-454-9877

ITEM: Shop Set, Welding, Trailer Mounted

Preservation/Packaging/Packing shall be in accordance with ASTM-D-3951, DFP 381, Shop Set, Welding, Trailer Mounted, and the following additional requirements.

Additional Requirements:

If oak or chestnut wood products are used in the performance of this contract, these wood or wood products must be free of all bark.

Workmanship shall be such that when proper procedure is followed, materials and equipment being processed will be provided the maximum protection against corrosion, deterioration and be suitable for storage to the level of packaging specified.

The Shop Set, Welding, Trailer Mounted plus the Arc Welding Power Source, Multi-Process, Engine Driven, plus their accessories, supplies, components, and any other additional equipment shall be packaged as one complete unit.

All surfaces of the items shall be cleaned and dried by any process that will adequately accomplish the required cleaning and drying, will not injure the items, and will be compatible with the preservative used.

Exposed, unpainted ferrous and critical nonferrous metal surfaces shall be coated with a preservative. Items subject to abrasive action to the preserved surface shall be wrapped or covered with a greaseproof barrier material.

Cooling systems shall be flushed with a mixture that is 50 percent water and 50 percent ethylene glycol-based anti-freeze that contains a corrosion inhibitor. Drain the system thoroughly after flushing and close the drain valves. A warning tag shall be placed in a conspicuous place near the filling area warning the user to install the cooling fluid before operating the equipment.

All lubrication systems shall contain supplier's lubricants. All vent openings in the lubrication system shall be temporarily capped or plugged to prevent loss of lubricant during shipment. Tags warning, "ALL TEMPORARY CAPS OR PLUGS MUST BE REMOVED BEFORE START-UP OR USE" shall be attached to all temporary caps or plugs intended to be vented to the atmosphere. These warnings shall also be included in the instruction manual. In the event a lubricant cannot be left in the welding shop, the appropriate lubricant shall be provided in a sealed container and shipped with the welding shop. A warning tag shall be placed in a conspicuous place near the filling area warning the user to install the furnished lubricant before operating the equipment. The operator's manual shall reflect the above warning and procedure.

Fuel system lines, tanks and filters shall completely flushed. Tanks and filters shall be completely fogged with preservative oil.

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PART 1 SECTION D (continued)

Ends of electrical cable assemblies shall be wrapped to prevent the entry of foreign matter. The cable assemblies shall be placed on a reel or coiled to a minimum diameter with no deforming or kinking. Coils shall be secured to prevent un-coiling during transit.

Battery cables shall be secured to the machine chassis in a manner to prevent the cables from coming in contact with the battery terminals. The batteries shall be secured to the battery carriers and the terminals preserved to prevent corrosion.

Access openings on the welder shall be closed with the applicable access cover or a temporary cover constructed of fiberboard and secured to prevent their opening.

Accessories shall be preserved to the same level as the basic machine.

Technical publications shall be placed in a waterproof bag and sealed. The package shall be marked "TECHNICAL DATA" and secured to the welder.

Marking shall be the requirements for Sets, Kits and Outfits stated in MIL-STD-129.

Section L

VERSION 3/3/99
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General Instructions

L.1. Offerors must comply with the following instructions. Deviations from the instructions may result in an offer being considered inadequate for evaluation purposes. The offeror will enter unit prices for each pricing period on the enclosed Price Evaluation Spreadsheet. The offeror fills in all ranges and years. All unit prices will be binding to the Government. Prices will be submitted as FOB Origin. First Article Test will be required for the first year only. The offeror must submit his price in the space provided on the Price Evaluation Spreadsheet. Each respondent to this Request for Proposal (RFP) shall submit a complete proposal package consisting of two (2) signed and completed copies of the Standard Form 33 (SF33) along with any continuation sheets, and the information required below.

L.1.1. It is the responsibility of the offeror to prepare a clear, concise, complete, detailed, and logically organized proposal for evaluation. However, offerors are cautioned that elaborate sales brochures, expensive bindings, and other presentation aids that are not necessary to the effective communication of the requested information are neither required nor desired. Such superfluous materials will neither enhance an offeror's proposal in the eyes of the Government, nor improve an offeror's chance of winning an award.

L.1.1.2. Format. The proposal shall be prepared on standard 8.5" x 11" paper. Photographs or illustrations may be included to enhance descriptions of equipment or products. The proposals shall be loose bound to allow for reproduction.

L.1.1.3. Authorship. Any portion of the proposal that is written or prepared by someone other than an employee of the offeror shall be identified, and the relationship of the writer or preparer to the offeror shall be indicated.

L.1.1.4. Detailed description of the proposal. The proposal shall consist of the following parts. Each part shall be complete in each detail as described, and submitted in the number of copies specified.

L.1.1.5. Part 1 shall be a duly signed, executed and fully completed Standard Form 33 and all sections of the RFP attached to it. Submit two copies of part 1.

L.1.1.6. Part 2. Part 2 shall be the technical proposal, loose bound in one volume, with an index. Part 2 shall be organized into distinct sections that are clearly labeled. Submit five (5) copies of Part 2

L.1.1.7. Part 3. Part 3 shall be Performance Risk/Small Business Utilization data choose bound in one volume, with an index. Submit two copies of Part 3.

Technical

L.2. Each offeror shall provide a technical report showing how they propose to meet the Government's requirements as stated in the Description for Purchase (DFP 381) in the following areas.

L.2.1.1 Sub-factor 1 - Proposed design The offeror shall provide a narrative description of the welding shop design he intends to supply. Sketches, drawings, or other media that depict the configuration of the offered design and illustrate how the configuration will perform shall be submitted with this section. Printed media shall be provided on 8.5" x 11" paper and bound loose with the rest of the proposal. All proposed designs must conform to all requirements of DFP 381.

L.2.1.1.2 Offeror's design. The offeror shall provide a technical report showing how his proposed design will meet the Government's requirements as stated in DFP 381. The proposal must contain a clear account of the offeror's proposed design. The weight of the trailer enclosure and its ability to withstand transportation shocks and cross-country travel are areas of particular concern. The offeror shall describe the proposed material, method of construction, and any other specific features of his design relative to those requirements. The following items are also of particular interest:

a. The steps and associated effort required to set up the shop for operation and to prepare it for storage and transport. The explanation shall indicate how the 5th percentile female Metal Worker working alone can accomplish these tasks.

b. The placement of all controls relative to personnel standing on the ground next to the welding shop.

c. The method that will be used to shelter the workbench area.

d. The proposed placement of equipment and expendable supplies within the enclosure.

The explanation shall include:

- The height of the storage location for all equipment weighing more than 80 pounds.
 - The grouping for items normally used together.
 - The visual cues used to assist the operator in determining an item is not in its designated storage location.
 - The method(s) used to enable the operator to inventory the contents of the shop within fifteen minutes, and to rapidly identify any missing items.
- e. The estimated operating noise level of the welding shop.
- f. The method that will be used to secure welding curtains around the workbench.
- g. Estimated Gross Vehicle Weight (GVW) of the fully loaded shop.

L.2.1.1.3 The Government model. Offerors attention is directed to the section A narrative. The Government does not certify that the model it has constructed meets all requirements of DFP 381; the model is incomplete in that it does not address all of the requirements contained in DFP 381. Therefore, potential offerors are cautioned that it is their responsibility to provide a final design meeting all the requirements of the DFP. The drawings that are being provided are for informational purposes only and should be considered working drafts only, not complete drawings.

At his own risk, the offeror may adapt the Army design in whole or in part, or provide an alternate design.

Areas in which the Government model is known to require further work are as follows:

- a. Connections from the gas bottles to the hose reels have not been provided.
- b. The cylinder brackets for the gas bottles require changes to obtain a better fit with the bottles.
- c. A step-plate should be added on top of the trailer draw bar.
- d. A cover plate should be added to the end of the trailer's surge brake assembly to prevent damage to the hydraulic fitting.

- e. The appropriate painting process for the thermoplastic enclosure has not been investigated.
- f. The diesel exhaust from the arc welding power source should be routed to exit the front of the trailer.
- g. A specific storage method and storage location for the welding curtain has not been provided.
- g. The Gross Vehicle Weight (GVW) of the fueled and fully loaded model has not been determined, though it is known to be close to 4200 pounds. Further weight reduction may be required.

NOTE: The above list should not be considered as an all-inclusive list.

L.2.2 Offeror's Capabilities Sub-factors 2 thru 7:

L.2.2.1 Sub-factor 2 - Design and Development Capabilities.

The offeror shall describe his capability for design of vehicle-mounted enclosures. Included in this description shall be a list of design staff personnel with a description of their relevant skills, abilities, and experience. The offeror shall also describe his company's ability to develop a product to the point of manufacturing on a full production basis. The description should include the company's process of taking a product from concept stage to first production parts. The offeror shall describe a product his company has sold in the past which is indicative of the offeror's ability to successfully develop and produce a product at least as sophisticated, or more so, than the offeror's proposed design.

L.2.2.2 Sub-factor 3 - Production capacity. The offeror shall describe the production capacity of his plant as it exists at the time of proposal preparation. The description shall specifically address the offeror's current capacity to produce his proposed design. The description shall include available equipment, people, and space, taking into account the effect of the production of other products upon this available capacity. The description shall identify any production tasks that will be performed by a subcontractor, and the proposed subcontractor(s) shall be identified.

L.2.2.3 Sub-factor 4 - Quality Assurance and Test capabilities. The offeror shall describe his Quality Assurance system (12 PAGE limit). Information provided shall include, but not be limited to:

1. The standard that your quality system complies with, e.g., ISO, Industry, etc.
2. How your system is applied to all processes, i.e. production, contracting, fabrication, processing, inspection, testing, maintenance, packaging, preservation, shipping, storage, buying, receiving.
3. How you monitor and audit your system to assure effectiveness and continuous process improvement?
4. How you handle product deficiencies and implement corrective action?
5. Examples and feedback on the satisfaction of your customers and the market acceptance of your product.
6. The qualifications of personnel who will perform the inspection and testing.
7. Describe how you will assure that:
 - a. Production tooling, if used as media for inspection, is proven for accuracy and included in your calibration system?
 - b. Test and measuring equipment is periodically calibrated?
 - c. All gaging, if used, is traceable to calibration records?
 - d. Test and measuring equipment is traceable to a standard approved by the National Institute for standards & Test (NIST) or equivalent organization.
8. How records of the inspection process will be created, and where they will be kept.

9. The offeror shall describe his capability to perform the First Article Test as required by Description for Purchase 381. The description shall identify any testing that will be performed by a subcontractor. The proposal shall include verification that proposed subcontractor(s) have the requisite test facilities to conduct the First Article Test, and that they have sufficient openings in their schedule(s) to assure the test can be conducted within the required timeframe.

L.2.2.4 Sub-factor 5 - Supply support capabilities. The offeror shall describe his capability to provide repair part supply support as required by the Statement of Work. The description shall identify any supply support tasks that will be

performed by a subcontractor, and the proposed subcontractor(s) shall be identified.

L.2.2.5 Sub-factor 6 - Publishing capabilities. The offeror shall describe his capability to produce technical manuals as required by the Statement of Work. The description shall identify any publishing tasks that will be performed by a subcontractor, and the proposed subcontractor(s) shall be identified.

L.2.2.6 Sub-factor 7 - Video production capabilities. The offeror shall describe his capability to produce training videos as required by the Statement of Work. The description shall identify any video production tasks that will be performed by a subcontractor, and the proposed subcontractor(s) shall be identified.

L.3. Performance Risk/Small Business Utilization

L.3.1 Sub-factor 1, Performance Risk:

a. The offeror shall detail and describe his quality and delivery performance on prior Government or commercial contracts during the last three years which are the same or similar to the effort required on this solicitation.

b. The offeror shall identify both prime contracts and major subcontracts for similar items as defined above. Both Government and commercial contract description shall include the information requested below in the following format:

1. Identify in specific detail for each contract listed, why or how you consider the effort relevant or similar to the effort required by this solicitation. This would include identifying a commercial customer and any additional information required to evaluate the offerors commercial work.
2. Your (and your subcontractor's) CAGE and CEC (DUNNs) number.
3. Government or commercial contracting activity address and telephone number.
4. Procuring Contracting Officer's (PCO) name and telephone number if Government contract.
5. Government or commercial contract administration activity and the name and telephone number of the Administrative Contracting Officer (ACO) if Government contract.

6. Contract Number.
7. Contract award date.
8. Contract type.
9. Final or projected final price/cost.
10. Original delivery schedule.
11. Final or projected final delivery schedules.
12. A narrative explanation on each previous contract listed describing the objective achieved and any schedule delays encountered. For any Government contracts which did not/do not meet original requirements with regard to either schedule, quality or technical performance, a brief explanation of the reason(s) for such shortcomings and demonstrated corrective actions taken to avoid recurrence. The offeror shall also provide a copy of any cure notices or show cause letters received on each previous contract listed and description of any corrective action by the offeror or proposed subcontractor.
13. The offeror shall also provide the above required information for any and all contracts it has had terminated for default in whole or in part, during the past 3 years, to include those currently in the process of such termination as well as those which are NOT similar to the proposed effort. The contractor shall list each time the delivery schedule was revised and provide an explanation of why the revision was necessary.
14. If the offeror intends to subcontract a major portion of the requirements of the solicitation, the offeror shall identify the proposed subcontractors and provide adequate information as to allow the Government to perform an evaluation of the subcontractors capabilities and ability to perform the required tasks.
15. Offerors shall include in their proposal the written consent of their proposed subcontractors to allow the Government to discuss the subcontractor's past performance evaluation with the offeror during negotiation, if applicable.

L.3.1.1.2 We may use data you provide, and data we gather from other sources to evaluate past performance. Since we may not interview all the sources you provide, it is incumbent upon you to explain all the data you provide. We do not assume the duty to search for data to cure problems we find in proposals. The burden of providing thorough and complete past performance information remains with you. We may assign a "higher risk" rating to your proposal if it does not contain the information requested.

L.3.1.2 Sub-factor 2, Small Business Participation

a. Offerors are to identify the extent to which small businesses (SBs), small disadvantaged businesses (SDBs), woman-owned small businesses (WOSBs), historically black colleges/universities or minority institutions (HBCU/Mis) would be utilized in the performance of this proposed contract. For small businesses, as defined by the Standard Industrial Code applicable to this solicitation, the offerors own participation as a SB, SDB, WOSB, or HBCU/MI is to be identified, and will be considered in evaluating small business participation.

b. The offeror is to address the following factors in detail.

(1) All offerors are to provide:

(a) the names of SBs, SDBs, WOSBs, HBCU/Mis who would participate in the proposed contract, identifying specific components to be produced or services to be performed by them, and the estimated total dollars of such work;

(b) a description of the offerors performance, over the past three calendar years, in complying with the requirements of FAR 52.219-8, including description and available documentation of the methods employed to promote small business utilization and the internal methods used to monitor such utilization.

(2) Offerors who are large businesses, as defined by the Standard Industrial Code applicable to this solicitation, are also to provide a description of their performance over the past three calendar years in complying with the requirements of FAR 52.219-9, including documentation of their accomplishment of the goals established under Subcontracting Plans of prior contracts. Large businesses which have never held a contract incorporating 52-219.9 shall so state.

L.4. Price:

a. The offeror will enter unit prices for each pricing period on the enclosed Price Evaluation Spreadsheet. All ranges and years must be filled in to be accepted. All unit prices will be binding to the Government. Prices will be submitted as FOB Origin.

b. First Article Test will be required for the first year only. The offeror must submit his price in the space provided on the Price Evaluation Spreadsheet.

SECTION M

Evaluation of Offers

M.1 Basis for award. The selection of an offeror for award will be based on an evaluation of proposals in three areas: (1) Technical, (2) Performance Risk/Small Business Utilization and (3) Price. The Technical, Performance Risk/Small Business Utilization portions of the proposal are required to be submitted under Section L (attachment 006) and priced on the attached pricing evaluation spreadsheet. The evaluation of each area is separately described below. The award of a contract will be made to that offeror whose proposal offers the best value to the Government. Consequently, the Government may award to other than the low offeror. The Technical area is considered most important of the three areas of the proposal. The area of Performance Risk/Small Business Utilization is slightly more important than that of Price. Any proposal that is unrealistically high or low in price may be deemed indicative of failure to understand the Government's requirements and may be rejected for such a reason. Offerors are urged to ensure their proposals are submitted on the most favorable terms in order to reflect their best possible potential, since less than the optimal initial proposal could result in exclusion of the offeror from further consideration.

M.2. Technical. The technical area will be evaluated for the following order of importance, for these sub-factors:

M.2.1 Sub-factor 1 Proposed design. The quality and completeness of the information provided will be assessed, and the offeror rated on merits and feasibility of his proposed design. Special attention will be given to the simplicity and user-friendliness of the proposed design as embodied by the technical issues specifically enumerated. The feasibility of the offeror's overall design will also be evaluated in regard to expected weight and durability.

M.2.2 Sub-factor 2 Design and development capability. The relative experience and education of the offeror's key individuals will be assessed. Design knowledge will be assessed based on the depth, quality, and applicability of the offeror's knowledge and experience in applying the principles of systems engineering, configuration management, human (ergonomic) engineering, and concurrent engineering. Development capability will be assessed based on the similarities of the offeror's past product to the welding shop. Particular attention will be paid to the offeror's experience in vehicle modification and test support.

M.2.3 Sub-factor 3 Production capacity. The quality and completeness of the information provided will be assessed, and the offeror rated on his ability to absorb the workload represented by the solicitation quantities.

M.2.4 Sub-factor 4 Quality assurance and test capability. The quality and completeness of the information provided will be assessed, and the offeror rated on his ability to assure the quality of his products. His quality assurance procedures will be evaluated for their conformance to generally accepted norms including the items listed in Section L, paragraph L.2.2.3. Particular attention will be paid to the completeness of his plans for accomplishing the First Article test.

M.2.5 Sub-factor 5 Supply support capability. The quality and completeness of the information provided will be assessed, and the offeror rated on his knowledge and experience with supply support. Particular attention will be paid to the speed and convenience of the service offered, the extent of the offeror's distribution network, and any prior experience with the Government's logistics system.

M.2.6 Sub-factor 6 Publishing capability. The quality and completeness of the information provided will be assessed, and the offeror rated on his knowledge and experience with publishing technical manuals. Particular attention will be paid to any prior experience producing technical manuals.

M.2.7 Sub-factor 7 Video production capability. The quality and completeness of the information provided will be assessed, and the offeror rated on his knowledge and experience with producing training films or videos. Particular attention will be paid to any prior experience producing training films or video's.

M.3 PERFORMANCE RISK/SMALL BUSINESS UTILIZATION:

M.3.1 In evaluating your performance risk/small business utilization, we will consider two sub-factors; performance risk and small business utilization. Performance Risk is more important than small business utilization.

a. Sub-factor 1, Performance Risk:

(1) Performance Risks are those associated with an offerors likelihood of success in satisfying the requirements of the solicitation. The offerors record of past performance with similar contracts and product lines is a primary indicator of successful future performance. The Government shall evaluate the quality of the offerors relevant past performance. The assessment of the offerors past performance will be used as

means of evaluating the relative capability of the offeror and any other competitors.

(2) The Government shall conduct a performance risk assessment based upon the quality of the offerors past performance as well as that of its proposed subcontractor, as it relates to the probability of successful accomplishment of the required effort. When assessing performance risk, the Government shall focus its inquiry on the past performance of the offeror, and its proposed subcontractors, as it relates to all solicitation requirements such as cost, schedule and performance, including the offerors record of conforming to similar statement of work and to standards of good workmanship; the offerors adherence to contract schedules including the administrative aspects of performance; the offerors history for reasonable cooperative behavior and commitment to customer satisfaction; and generally, the offerors business-like concern for the interest of its customers.

(3) A significant achievement, problem or lack of relevant information can become an important consideration of the source selection process. A negative finding under any factor might result in an overall high risk rating. Offerors are therefore reminded to include all relevant past efforts, to include demonstrated corrective action. The lack of a performance record may result in an unknown performance risk rating which will be treated as neutral.

(4) In conducting the performance risk assessment the Government may use data provided by the offeror as well as data obtained from outside sources. The Government may not necessarily interview all of the sources provided by the offerors. It is incumbent upon the offeror to explain the relevance of the data provided. While the Government may elect to consider data obtained from there sources, the burden of providing thorough and complete past performance rests with the offerors.

(5) Each performance risk assessment will Consider the number of severity of problems, the effectiveness of corrective actions taken, and the overall work record. The assessment of performance risk is not intended to be the product of a mechanical or mathematical analysis of an offerors performance on a list of contracts, but rather the product of subjective judgement of the performance risk when all available, relevant and recent information is considered.

b. Sub-factor 2, Small Business Participation.

a. The Government will evaluate the extent to which offerors identify, and commit to utilizing, SBs, SDBs, WOSBs and HBCU/Mis in the performance of the contract. Such utilization may be as the prime contractor or a subcontractor, or as a member of a joint venture or teaming arrangement.

b. The evaluation will include the following:

(1) the extent to which the proposal specifically identifies SBs, SDBs, WOSBs and HBCU/Mis and the estimated dollar value of their participation, including the participation of the offeror, if it is a SBs, SDBs, WOSBs or an HBCU/MI;

(2) the complexity of the items/services to be furnished by SBs, SDBs, WOSBs and HBCU/Mis;

(3) the extent of participation of such concerns in terms of the value of the total contract amount; and

(4) an assessment of the risk, based upon past performance, of the offeror actually achieving the involvement of small business concerns as proposed. Such assessment will include:

a. for all offerors, an evaluation of performance over the past three calendar years in complying with the requirements of FAR 52.219-8, Utilization of Small Business and Small Disadvantaged Business Concerns;

b. for offerors who are large businesses as defined by the Standard Industrial Code applicable to this solicitation, an additional evaluation of past performance over the last three calendar years in complying with the requirements of FAR 52.219-9, Small Business and Small Disadvantaged Business Subcontracting Plan. Where a large business has not held a contract that included 52.219-9, its prior performance will be evaluated against 52.219-8 only.

M.4. Price.

M.4.1 The Government will develop an evaluation price for each offeror. This will be done by multiplying each range price times the percentage assigned next to the offer. The ranges for each performance period will be multiplied by the estimated maximum quantity and added together for each year. All years will then be added to arrive at a total cost. The First Article Price will be added to the total to arrive at a total evaluated price.

M.4.2 Evaluation of the evaluated price will include determining reasonableness and realism. Reasonableness is interpreted to mean that the price does not exceed what would be incurred by an ordinarily prudent person in the conduct of competitive business. Realism asks, "Does the proposal price accurately reflect the offerors proposed effort to meet the program requirements and objectives". An unrealistic or unaffordable price may preclude an offeror from award.

M.4.3 If the offeror fails to propose for all pricing periods or ranges, the Government may reject that offer as unacceptable.

SMALL BUSINESS PARTICIPATION ADJECTIVAL SCALE

The element of Small Business Participation will be evaluated in accordance with the following. Apply the adjectival rating for the definition *that most closely meets* the evaluation conclusion.

ADJECTIVAL	DEFINITION AND CRITERIA
Excellent	Proposal includes a substantial portion of the work, in terms of dollar value (more than 20%) and/or complexity, to be performed in the Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and Historically Black Colleges and University/ Minority Institution (HBCU/MI) sector by the prime (if so qualified) and/or as subcontractors or team members. Offeror has substantive evidence suggesting prior achievement of subcontracting plans or policy goals. Based on the proposal and past performance history, the offeror's proposed goals and/or actions are substantial and are considered very realistic (very low risk).
Good	Proposal includes a significant portion of the work in terms of dollar value (more than 15%) and/or complexity, to be performed in the Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and Historically Black Colleges and University/ Minority Institution (HBCU/MI) sector by the prime (if so qualified) and/or as subcontractors or team members. Offeror has evidence suggesting prior achievement of most subcontracting plan or policy goals. Based on the offeror's proposal and past performance history, the offeror's proposed goals and/or actions are significant and are considered realistic (low risk).
Adequate	Proposal includes a reasonable portion of the work in terms of dollar value (more than 10%) and/or complexity to be performed in the Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and Historically Black Colleges and University/ Minority Institution (HBCU/MI) sector by the prime (if so qualified) and/or as subcontractors or team members. Offeror has evidence suggesting prior achievement of some subcontracting plan or policy goals. Based on the offeror's proposal and past performance history, the offeror's proposed goals and/or actions are adequate and could be met if the offeror focuses attention on them (moderate risk).
Marginal	Proposal includes a minimal portion of the work in terms of dollar value (less than 10%) and/or complexity to be performed in the Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and Historically Black Colleges and University/ Minority Institution (HBCU/MI) sector by the prime (if so qualified) and/or as subcontractors or team members. Based on the offeror's proposal and/or past performance history, there is little likelihood that more than a minimal portion of the work will be performed in this sector. (High risk)
Poor	Offeror demonstrates little or no commitment to using SBs, SDBs, WOSBs and HBCU/MIs. There is no evidence that the offeror met his prior goals and/or shows no serious commitment and did not provide adequate justification for not doing so. Based on the proposal and/or past performance history, there is negligible likelihood that anything other than a token portion of the work will be performed in this sector. (Very high risk)

DOCUMENT SUMMARY LIST

Item: SHOP SET, WELDING, TRAILER MOUNTED

NSN: 4940-01-454-9877

Control Number/PRON: T38CA0XX

Identifies all first tier documents (cited in SOW) (applicable DIDs). Also included are all referenced documents (2nd, (includes DID block 10 references), 3rd and lower tier) which have been tailored.

DOCUMENT CATEGORY:

CATEGORY 0 - Unless otherwise specified in the solicitation, contract, or contract modifications, all documents are for guidance and information only.

CATEGORY 1 - The requirements contained in the directly cited document are contractually applicable to the extent specified. All referenced documents are for guidance and information only.

CATEGORY 2 - The requirements contained in the directly cited document and the reference documents identified in the directly cited document are contractually applicable to the extent specified. All subsequently referenced documents are for guidance and information only.

CATEGORY 3 - Unless otherwise specified in the solicitation, contract or contract modification, all requirements contained in the directly cited document and all reference and subsequently referenced documents are contractually applicable to the extent specified.

Document Number (Contract Reference) Applicable Tailoring	Document Title	Document Date/ Document Category
1. ANSI/ISO/ASQC Q9001 Higher Level Contract Quality Requirement (Sec E) or equivalent	Quality Systems-Model for QA in Design/Devel., Prod., Installation & Servicing	1994